



GRANT APPLICATION & FUNDING SUBMISSION SUPPORT SERVICES

Funding submissions and grant applications are now a competitive reality for charitable organisations, not-for-profit corporations, trusts and cooperatives.

While this may not be your preferred way of securing income, succeeding with government and philanthropic funding applications is pivotal to helping your cause. The 'social purpose' market is now huge and dominated by government; in 2016 the Commonwealth Government provided one off and ongoing grants to the not for profit sector totalling \$44 billion¹.

JMA's consultants have an enviable track record of success: a win rate of 80% plus over the last five years, including winning bids to Commonwealth and State Governments and Trustee organisations.

We know what will pass muster in terms of compliance, governance and appeal. If you're less successful on this front than you'd like, we can help with:

- analysing opportunities and assessing your prospects
- strategising and writing winning submissions - from start to finish, or just selected sections
- checking compliance of your submission against selection criteria
- presenting a compelling case for your cause and it's need for funding
- demonstrating your effectiveness and appropriateness with methodologies and approaches
- creating professional and visually appealing presentation to win over evaluators
- building your in-house capabilities and transferring skills to your team
- improving your grants, submissions, applications, proposals and tender processes
- conducting final reviews and editorial to improve your response and chance of success.

As part of our support to the philanthropic and not-for-profit sector we offer these services at deeply discounted rates or for economical fixed-fees.

Whether you are a not-for-profit, an auspice organisation or a consortium applying for a grant, JMA has a thorough knowledge of the grants writing process and understanding of philanthropic and funding principles in both the public and private sector.

If you're considering some expert support for your next application or submission, please get in touch to find out if we can work together to improve your chances of success:

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¹ From http://www.csi.edu.au/media/uploads/127037316_Social_Purpose_Market_v5.pdf

